

*SCS PA MEDI Program is funded in part through the Administration for Community Living under contract with Delaware County Office of Services for the Aging*

# MEDICARE 101

***PENNSYLVANIA MEDICARE EDUCATION DECISION AND  
INSIGHT PROGRAM - (PA MEDI PROGRAM)***



## Who Are We?

State Health Insurance Assistance Program (SHIP) – All 50 States and Puerto Rico

- NAMED PA MEDI Medicare Program – In Pennsylvania Only
- Located in 54 of the 67 Counties in Pennsylvania

## How Are We Funded?

PA MEDI Medicare Program Funding comes from the Federal Government

- Department of Health and Human Services
- Administration for Community Living
- PA Department of Aging
- Delaware County Office of Services to the Aging
- Senior Community Services – Delaware County Apprise Program

# PA MEDI MEDICARE PROGRAM

**Provides FREE UNBIASED Information** and is designed to  
**Counsel Medicare Beneficiaries with:**

- How Medicare Works
- Prescription Drug & Health Plan Comparisons
- Medicare Supplement (Medigap) Information
- Medicare Cost Sharing Programs
- Your Medicare Rights
- Billing Concerns
- Complaints about Medical Care & Treatment

# Medicare Options

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## Original Medicare

RED WHITE and BLUE CARD

**Part A** – Hospital

**Part B** - Medical



## **Prescription Drug Plan**

**Part D**



## **MEDIGAP Policies**

Plans **A** through **N**

Or

RETIREE, MEDICAID,  
TRICARE, or VA

**OR**

## **Medicare Advantage Plans**

**Also known as Part C, or HMO, or PPO**

### **Includes Medicare**

**Part A** – Hospital

**Part B** - Medical

**Part D** - Prescription

**Part C** - Are Private Insurance  
Companies that are approved by  
Medicare

- Must use Plan Network Doctors and Hospitals **or** you pay more
- Some plans charge a monthly premium
- You may pay copayments or/and coinsurances for some covered services
- You must use the HMO, PPO, Part C Drug Plan

# What Does Part A Cover?

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## PART A - HOSPITAL INSURANCE

- ☐ Inpatient Care
- ☐ Skilled Nursing Home Care
- ☐ Rehabilitation Care
- ☐ Hospice
- ☐ Home Health Care



# How Do I Enroll in Part A?

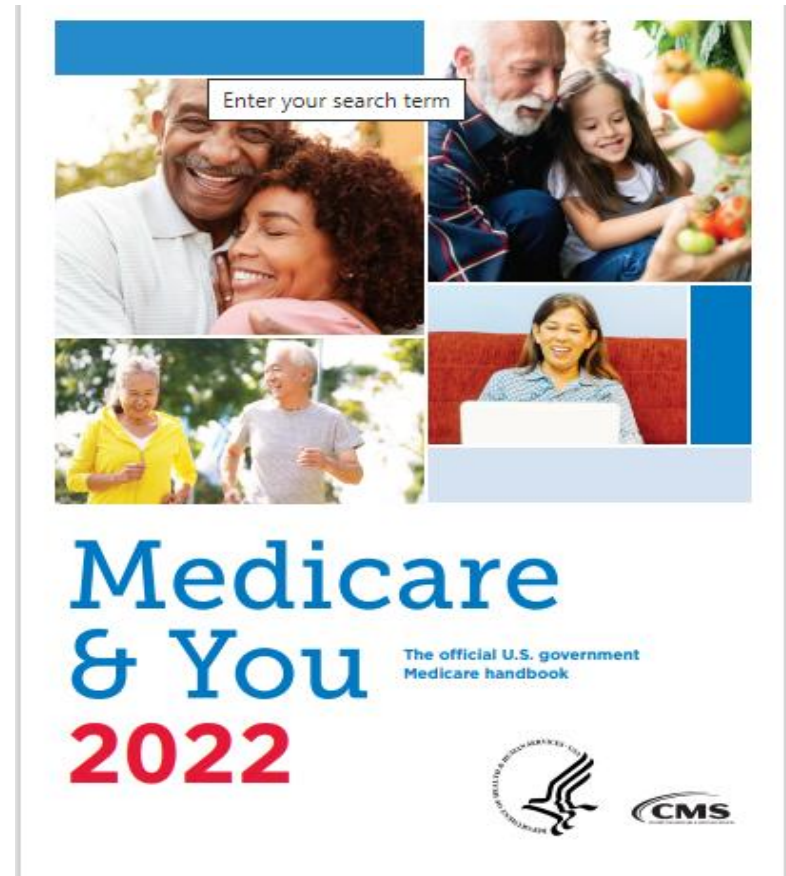
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## Eligible at 65<sup>th</sup> Birthday

- Do not have to be **Retired** to receive Medicare
- If you are **not** receiving benefits you can apply at a Social Security Office or Online at [www.ssa.gov](http://www.ssa.gov)
- You can apply **Three (3) months before** your 65<sup>th</sup> birthday
- The **month you turn 65**
- **Three (3) months after** you turn 65
  
- Social Security automatically sends out Medicare Cards to those eligible if they are receiving:
- Social Security Retirement
- Social Security Disability (Eligible on **25<sup>th</sup> Month of Disability**)
- Supplemental Security Income (SSI)

# New Original Medicare ID Card & Medicare and You Book

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# What Does Part A Cost?

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## ➤ Medicare Premium is based on Employment History

If You worked **40 Quarters (10 years)** or more

- **FREE**
- Paid through Payroll Taxes

Worked less than **40 Quarters**

- Up to **\$499.00/ per month(2022)**
- Based on number of quarters worked



# What Does Part A Cost?

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## Part A Deductibles

**Hospital Deductible - \$1,556**

**60** Day Benefit Period

### Skilled Nursing/Rehab Facility

- Must follow 3-Day Inpatient Hospital Stay

Observation Status – **Does not** count as part of 3 days

- Days **1-20 - \$0 Copay** – Covered if **Skilled and Medically necessary**
- After Days **21-100** there is a **\$194.50 a day copay**

### **Home Health Care/Hospice**

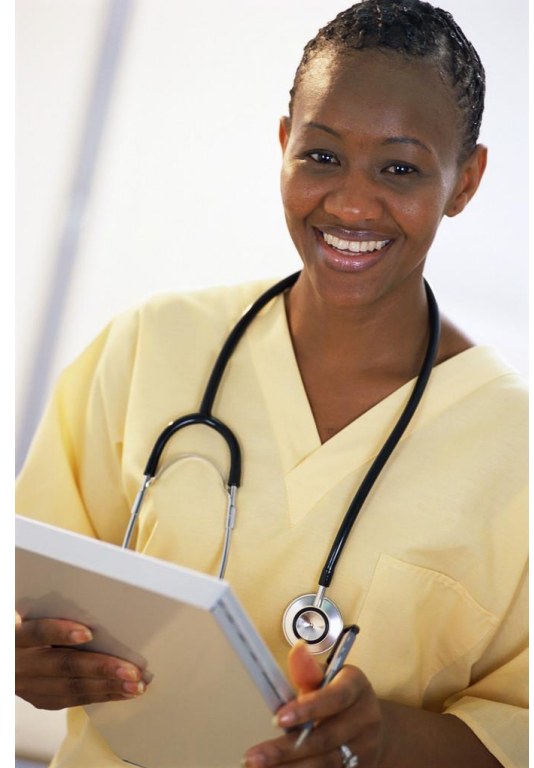
- **No Deductibles**

# What Does Part B Cover?

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## PART B – MEDICAL INSURANCE

- ☐ Covers **80%** of Medical Services
- ☐ Physician Services
- ☐ Outpatient Services
- ☐ Diagnostic Tests, Lab, X-Rays
- ☐ Ambulance Services
- ☐ Medical Equipment
- ☐ Emergency Room



# How Do I Enroll in Part B?

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## Eligible 65<sup>th</sup> Birthday

- If you are **not** receiving benefits you can apply at a Social Security Office or Online at [www.ssa.gov](http://www.ssa.gov)
- You can apply **Three (3) months before** your 65<sup>th</sup> birthday
- The **month you turn 65**
- **Three (3) months after** you turn 65

# Medicare Enrollment & Employer Coverage

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- If you or your spouse are **actively employed** and **have Employer Health Insurance**, **you do not** need to enroll in Part B if you work for an employer with 20 or more employees.
  - Employer Insurance is considered **Creditable Coverage**
  - When Employer Coverage **Ends** – You have **8 months** to sign up for Part B **without Penalty**
- **COBRA** – Must sign up for Medicare **within first 8 months** you are **offered or enroll** into COBRA
- **COBRA** is **NOT** considered **Creditable** Health Insurance Coverage

# What Does Part B Cost?

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## Monthly Premiums

- **YOU** pay **\$170.10** Monthly Premium for **Part B**
- May be more if your income is over **\$91,000/yr.** for **singles** or **\$182,000/yr.** for **couples**
- If you are receiving Social Security, Medicare Payments can be deducted from monthly Social Security Payment
  - Payment Methods must be requested
  - If you are not receiving Social Security – Medicare will bill you quarterly

# What Does Part B Cost?

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## ☐ Medicare Part B Yearly Deductible

- YOU pay \$233.00 once a year
- 20% Coinsurance

# Medicare Savings or Medicare Buy In Programs

- ☐ **Medicare Savings Program** assists with payment of the **Medicare Part B Premiums**.
- ☐ The **State** pays the **Part B Premium** each month of **\$170.10** for the year 2022.
- ☐ You can **apply** if you are eligible for **Medicare A & B**
- ☐ Have a **Community Health Choices HMO Medicaid** Insurance (**Formerly known as Medicaid or the ACCESS Card for Health Insurance**) **Or** have the **Extra Help Program**.

PROGRAM	MONTHLY INCOME	ASSETS	
<b><u>Medicare Saving Program</u></b>			
<b>QMB</b>	<b>\$1,133- Single \$1,526 - Couple</b>	<b>\$8,400 - Single \$12,600 - Couple</b>	Pays Part A & B Copays and Deductibles
<b>SLMB</b>	<b>\$1,359- Single \$1,831 - Couple</b>	<b>\$8,400 - Single \$12,600 - Couple</b>	Pays Part B only
<b>QI-1</b>	<b>\$1,529- Single \$2,060 - Couple</b>	<b>\$8,400 - Single \$12,600 - Couple</b>	Pays Part B only

# Applying for Medicare Savings Programs

- Receive assistance from **PA MEDI Medicare Program**
- Complete a Medicare Savings Program Paper Application
- Apply Online through PA Department of Welfare  
[www.compass.state.pa.us](http://www.compass.state.pa.us) (Medicare Saving Program only)
- Apply Online through PA Social Security Department  
[www.ssa.gov](http://www.ssa.gov) (Extra Help & Medicare Savings Programs)



# Medicare Options

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## Medicare Supplemental Insurance

## MEDIGAP Plans



# Medicare Supplemental/Medigap Insurance

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- Also know as “**MEDIGAP**” Insurance
- Covers Medicare Copays and Deductibles
  - Part A
  - Part B
- Provided by Private Insurance Companies
  - Monthly Premiums vary by company
  - Lettered Policy Plans
- Multiple Plan Types – Plans A through N
  - Plan types Standardized by Federal Regulations

# Guaranteed Issue Period and Supplemental Plan Underwriting

## Guaranteed Issue Period

- Is a **6-month Period** following enrollment into **Part B** when Insurance Companies **cannot deny coverage** due to **Pre-Existing Conditions**.

# Medicare Supplemental/Medigap Policy Insurance Information

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## For Plans Sold since June 1, 2010

## Plans Available to All Applicants

## First eligible for Medicare before 2020 only

Standard Benefits	A	B	D	G*	K	L	M	N
Part A co-insurance and hospital costs up to an additional 365 days after Medicare benefits end	✓	✓	✓	✓	✓	✓	✓	✓
Part A hospice coinsurance or copayment	✓	✓	✓	✓	50%	75%	✓	✓
Part B co-insurance or copayment	✓	✓	✓	✓	50%	75%	✓	✓**
Blood (first three pints)	✓	✓	✓	✓	50%	75%	✓	✓
Additional Benefits	A	B	D	G	K	L	M	N
Part A hospital deductible		✓	✓	✓	50%	75%	50%	✓
Part B medical deductible								
Part B medical excess charges (15% of allowed amount)				✓				
Skilled nursing coinsurance			✓	✓	50%	75%	✓	✓
Foreign travel emergency (up to plan limits)***			80%	80%			80%	80%
Yearly out-of-pocket limit (after Part B deductible)					\$6,220	\$3,110		

C	F*
✓	✓
✓	✓
✓	✓
✓	✓
C	F*
✓	✓
✓	✓
	✓
✓	✓
80%	80%

\* Plan G and Plan F also offer a high deductible option, which pays benefits after beneficiary has met a deductible of \$2,370 in 2021.

\*\* Plan N pays 100% of the Part B coinsurance, except for a copayment of up to \$20 for some office visits and up to \$50 copayment for emergency room visits that don't result in an inpatient admission.

\*\*\* Plans with Foreign travel will pay 80% after an annual \$250 deductible within the first 60 days of trip. This benefit has a lifetime limit of \$50,000.

# Most Medicare Supplemental Plans Cover

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- ❑ Medicare Part A Coinsurance and Hospital Cost
- ❑ Medicare Part B Coinsurance or Copayment
- ❑ Blood (First 3 Pints )
- ❑ Part A Hospice Care Coinsurance or Copays
- ❑ Skilled Nursing Facility Care Coinsurance
- ❑ Foreign Travel Emergency (Up to Plan Limits)

# Sample Medicare Supplement Card

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**Note:** Your Supplemental Plan Policy Letter Typed on Your ID Card **Ex: Plan G**

## Plans C and F can not be sold to New Medicare Beneficiaries

- Supplemental Companies are prohibited from selling Standardized Medigap Plan **C** or **F** (including the **F High Deductible**) to **“Newly Eligible”** Medicare Beneficiaries.

### Who is Considered Newly Eligible

- Anyone who **attained age 65** on or after **January 1, 2020**
- **First becomes eligible for Medicare due to age, disability or end-stage Renal Disease** on or after January 1, 2020.
- Companies **can** continue to sell Plan **C and F** to current Beneficiaries in other limited situations.

# Newly Added Plan G and G High Deductible

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- Plans **D, G, and N** will be **replacement** equivalents to plan **C and F**.
- There will be a **new “High Deductible Plan G”** added that will **replace** Supplemental Plan **High Deductible Plan F** for Newly Eligible Medicare Beneficiaries.



# If You Choose to Switch from Supplemental Plans C and F

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**No Federal Guaranteed Issue Rights to transfer to another Medigap Plan. (Individuals will be subjected to Underwriting)**

# How Do I Enroll in MEDIGAP?

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## Contact Private Insurance Company Directly

- **PA MEDI Program** can **assist:**
  - In providing **Company Names** , **Phone Numbers** and **Company Plan Ratings**
  - In providing **Cost Estimates** through CSG Actuarial Data System

# Medicare Options

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## Part D

# Prescription Drug Plans



# Part D Prescription Drug Plan

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- ❑ Helps with cost of Prescription Drugs
- ❑ **DOES NOT** cover Over the Counter Drugs
- ❑ Drug plans may have Co-Pays and Deductibles
- ❑ If your Medicare Advantage Plan (HMO or PPO) provides drug coverage you **DO NOT** need to enroll in a separate Prescription Drug Plan

# Part D How Do I Enroll?

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## Through Private Insurance Companies

- **25 Plans** available in Pennsylvania (2022)
- **NOTE: You DO NOT** need to enroll in a Part D Plan if you receive any of the following:
  - Veteran's Benefits
  - PACE/PACENET
  - Employer Prescription Plan (with equivalent coverage)
  - Federal Employee Health Benefit Drug Plan (FEHB)

# What Does Part D Cost?

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- ☐ Monthly Premium
  - Varies by Insurance Company
- ☐ Annual Deductible
- ☐ Copays per Prescription
- ☐ Coverage Gap/Donut Hole

# Prescription Drug Plan

## Coverage Gap

Ms. Smith joins ABC Prescription Drug Plan January 1, 2022

### Annual Deductible

Ms. Smith pays the first **\$480** of her drug costs before her plan starts to pay its share of her drug costs.

**NOTE:** Not all drug plans have a deductible of **\$480** - some have a smaller or even no deductible

### Copayment/Coinsurance (what you pay at the pharmacy)

Ms. Smith pays a copayment on her drugs. Her Plan pays its share for each covered drug.

This will continue until the combined amount plus the deductible reaches **\$4,430**.

### Coverage Gap (aka donut hole)

Once Ms. Smith and her Plan have spent **\$4,430** for her covered drugs .

She now is in the

### COVERAGE GAP

In 2022, she will pay **25%** of the cost for her covered Brand Name drugs or **25%** of the cost for covered Generic Drugs.

### Catastrophic Coverage

Once Ms. Smith's True Out of Pocket cost for the year reaches **\$7,050** her coverage gap ends.

Now she pays **5%** or **\$3.95** for **Generics** and **\$9.85** for **Brand Name**, whichever is greater, for each covered drug until the end of the year.  
Medicare then begins to pay at **95%** instead of **80%**

# Sample Prescription Drug Card



pennsylvania

Medicare Education and Decision Insight

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an EmblemHealth company

**GHI Medicare  
PDP**

**MEMBER: JOHN G. SAMPLEPLACEHOLDER**  
**ID NUMBER: 12345678900**

CAT Code:  
Deductible:  
Copay: **Rx**

MedicareRx  
Prescription Drug Coverage

**Rx BIN#: 013344**  
**Rx PCN#: 0020080229**  
**Issuer#: (80840)**  
**CMS#: S5966000**

**A Medicare Prescription  
Drug Plan**

CBP



# Extra Help Program or Low-Income Subsidy(LIS)

Helps Medicare Beneficiaries **dramatically** lower their prescription drug costs.

□ **You may be eligible for Extra Help if:**

- Have Medicare Parts **A and B**
- Have a **Limited Income** and **Resources**
- Have a **Community Health Choices HMO Medicaid Insurance** (Formerly known Medicaid or the ACCESS Card)
- **Receive** Medicare Savings Program (MSP) Assistance for Medicare Part B Premium

# Income Guidelines for Extra Help **Full Benefit** Program

## Full Subsidy - 2022

### Singles

- ☐ Income - **\$1,699**/Monthly or less in Income  
(**\$20,388**/Yearly)
- ☐ Resources - **\$9,900** or less in Resources

### Couples

- ☐ Income - **\$2,289**/Monthly or less in Income  
(**\$27,468**/Yearly)
- ☐ Resources - **\$15,600** or less in Resources

# How Does Full Extra Help Assist with Part D Costs

## Persons with Full Extra Help Program:

- Have **No** Monthly Premium
- Have **No** Annual Deductible and No Doughnut Hole
- Pay **low** Copays **(\$1.35/\$4.00** (Has Medicaid) **or**  
**\$3.95/\$9.85** (No Medicaid Benefits) on prescriptions;  
depending on income and on whether drug is generic  
or brand name
- Have **No Copays** for the rest of the year once you reach  
**\$7,050** in total out of pocket costs

# Income Guidelines for Extra Help Partial Benefit Program

## Partial Subsidy - 2022

### Singles

- ☐ Income - **\$1,529/Monthly** or less in Income  
(**\$18,348/Yearly**)
- ☐ Resources - **\$15,510** or less in Resources

### Couples

- ☐ Income - **\$2,060/Monthly** or less in Income  
(**\$24,720/Yearly**)
- ☐ Resources - **\$30,950** or less in Resources

# How Does Partial Extra Help Assist with Part D Costs

If you are awarded a Partial Subsidy:

- Get **help** paying **Part D** Plan Premiums (On a **Sliding Scale** depending on your income)

Have your Annual **Deductible reduced** from **\$480** to **\$99**

- Have **No** Doughnut Hole
- Pay **15% Co-pays** for all drugs until out-o- pocket costs reach **\$7,050** then you pay small co-pay **\$3.95** **Generics** and **\$9.85** **Brand Name** for the rest of the year.

# How to Apply for Extra Help

- Receive assistance from **Delco SCS PA MEDI Medicare Program**
- Apply online at [www.ssa.gov](http://www.ssa.gov)
- Complete Extra Help Program Paper Application
- Apply by calling the 1-800 Benefits Data Trust (BDT)  
1-800-866-1807

# PACE/PACE NET

## Eligibility Criteria for PACE/PACE NET

- **65** years of age or older
- Resident of Pennsylvania for at least **90** days
- **Not** receiving prescription benefits under Medical Assistance
- Meet the Pace/Pace Net Income Guidelines

# PACE

## Single Person

- Previous years income below **\$1,208/mo.**  
**(\$14,500/yr.)**

## Married Couple

- Previous years income below **\$1,475/mo.**  
**(\$17,700/yr.)**

## Cost of Prescriptions

- **\$6** co-pay for **Generic** Medications - (30-Day Supply)
  - **\$9** co-pay for name **Brand** Medications- (30-Day Supply)
  - Can get a **90-day** supply with **PACE & Part D** Medicare Plan
- \* 90-day supply contingent upon PDP offering 90-day Supply Benefit



# PACE NET

## Single Person

Previous years income below **\$2,791 (\$33,500/yr.)**

## Married Couple

Previous years income below **\$3,458 (\$41,500/yr.)**

### Cost of Prescriptions

- **\$40.74** Monthly Deductible
- **\$8** co-pay for **Generic** Medications- (30-Day Supply)
- **\$15** co-pay for **Brand** Name Medications- (30-Day Supply)
- Can get a **90-day** supply with **PACE & Part D** Medicare Plan

\* 90-day supply contingent upon PDP offering 90-day Supply Benefit

# How to Apply for PACE/PACE NET

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1. **Delco PA MEDI Medicare Program** can mail PACE/PACE NET Application
2. Complete PACE/PACE NET Paper Application
3. Call PACE at 1-800-225-7223
4. Call Benefits Data Trust (BDT) 1-800-866-1807
5. Email PACE/PACE NET [papace@magellanhealth.com](mailto:papace@magellanhealth.com)
6. **Website:** [www.pacecares.magellanhealth.com](http://www.pacecares.magellanhealth.com)

# Medicare Options

## Medicare Advantage Plans

Part C

HMO

PPO



# Part C – Medicare Advantage

## Part C is another **method of choosing** Medicare Insurance

- You will still have Medicare

Covers **the same services** as Original Medicare

- Part A, Part B, and most cover Part D

May cover some **Hearing, Vision, and Dental Benefits**

- May have a fee associated

# Part C – Medicare Advantage

Can choose from **several** Managed Care Structures

- HMO (Health Maintenance Organization)
- PPO (Preferred Provider Organization)
- PFFS (Private Fee-for-Service)
- MSA (Medical Savings Account)
- SNP (Special Needs Plan) ***Must have Medicare and Medicaid***

Provided by Private Insurance Companies

# Part C – What Does it Cost?

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## Costs Vary by Insurance Company

- Most include deductibles, copays, and/or co-insurances
  
- **NOTE:** You cannot purchase a **Medicare Supplement Insurance Plan** if you purchase a Medicare Advantage Part C Plan
  
- You cannot enroll in a **separate Part D Prescription Plan** when you are enrolled in a Medicare Advantage Plan.
  
- Enrolling into a separate Part D Prescription Plan can cause your Medicare Advantage Plan to be terminated.

# Sample Medicare Advantage Card

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**BlueCross BlueShield  
of Alabama**

**Blue Advantage**  
A Medicare Approved PPO

Member Name

**John Doe**

Member ID

**MBG123456789**

CMS Contract# and PBP#

**CMS H0104-002**

Issuer

**80840**

Effective Date

**7/1/2010**

Rx BIN

**014897**

Rx PCN

**MBG**

Rx GRP

**90100**

Rx ID

**MBG123456789**

**MedicareRx**  
Prescription Drug Coverage

**MA PPO**  
MEDICARE ADVANTAGE

# Medigap vs. Medicare Advantage Comparison

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## Medigap

- ❑ Can use with **any** hospital or doctor that accepts Medicare
- ❑ Covers **most** deductibles, copays, and coinsurances
- ❑ **No** Referrals
- ❑ Coverage **standard** by Plan Letter
- ❑ If you want a drug plan, you must purchase one **separately**
- ❑ Can **switch** drug plan yearly
- ❑ **Does not cover** extra benefits (Vision, Dental, or Hearing)
- ❑ **Readily** accepted by Doctors
- ❑ May have **Underwriting** if switching plan. Can be **rejected** for **Pre-existing** Medical Conditions
- ❑ Premiums can be **increased** due to other health conditions

## Medicare Advantage

- ❑ They are your **HMO's** or **PPO's** or **SNP** Health Plans
- ❑ Plans are usually **local** and has **assigned** network doctors
- ❑ Usually **includes** drug plan
- ❑ Monthly **Premium** may be less
- ❑ **Has** Copays and Deductibles
- ❑ May **need** a referral
- ❑ Benefits **vary** company to company
- ❑ Can **change/switch Health Plans** yearly (**Special Enrollment Period - Jan, Feb, & March**)
- ❑ May get **extra benefits**, sometimes at **extra cost**
- ❑ **Not all doctors** accept all Medicare Advantage Plans
- ❑ Have a **Maximum** Out of Pocket (**\$6,700 or \$10,000**)



# Medicare Options Review

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Original Medicare  
RED, WHITE and BLUE CARD

Part A – Hospital  
Part B - Medical



**Prescription Drug Plan**  
**Part D**



**MEDIGAP Policies**  
Plans **A** through **N**  
Or  
RETIREE, MEDICAID,  
TRICARE, or VA

**OR**

## Medicare Advantage Plans

Also known as Part C, or HMO, or PPO

Includes Medicare

**Part A** - Hospital

**Part B** - Medical

&

**Part D** - Prescription

**Part C** - Are Private Insurance Companies that are approved by Medicare

- Must use Plan Network Doctors and Hospitals or you pay more
- Some plans charge a monthly premium
- You may pay copayments or/and coinsurances for some covered services
- You must use the Part C Drug Plan

# Resource Information & Help

- ☐ Call **PA MEDI Medicare Program** for Information and Individual Counseling Appointment **484-494-3769**
- ☐ Medicare Website [www.Medicare.gov](http://www.Medicare.gov)
- ☐ Call Medicare 1-800-Medicare (1-800-633-4227)
- ☐ Call Social Security Administration [www.ssa.gov](http://www.ssa.gov)

# NEED HELP???

If you need additional information an **PA MEDI Medicare Program Counselor** is available to help you!

**484-494-3769**

**Senior Community Services**

**PA MEDI Medicare Program of Delaware County**

**Glenda A. Radical PA MEDI Medicare Program Director**

**Email: [DECLOPAMEDI@scs-delco.org](mailto:DECLOPAMEDI@scs-delco.org)**

**Website: [www.delcomedicareprogram.org](http://www.delcomedicareprogram.org)**

# QUESTIONS

